

Southern Council of Optometrists

2022 ANNUAL REPORT



PRESIDENT'S MESSAGE

This past year has been a busy, challenging but rewarding year for SECO. I am proud of our ability to adapt, learn, and thrive despite the challenges. Serving as the SECO President through these unique and challenging times has been both an honor and a privilege.

This annual report lists the highlights from this past year, or should I say ten months? Ten months ago, we wrapped up the last Congress in Atlanta due to the postponement. We were able to pull together this year's event with two months less planning time while at the same time hosting year-round live CE webinars. How did we pull this off? Simple. We have a team that is SECOnd to none.

SECO volunteers have worked incredibly hard this year in these unprecedented times to develop a program that meets the educational needs of all eye care professionals. I want to take this opportunity to thank the Officers, Board of Trustees, Committees, Past Presidents, and staff, who have worked tirelessly to advance the mission and vision of SECO over the years. SECO is what it is today because of your collective efforts.

I cannot emphasize enough the gratitude we have, and the importance of the unwavering support from our industry partners, sponsors, and exhibitors this past year. Their continued support of SECO not only affords us the ability to provide world-class education, but it also provides for the organization to function year-round to service our member states and the optometric profession. I hope everyone had a chance to spend time in the exhibit hall over the past two days learning about products and services from the leading industry companies who chose to support the congress this year.

I hope all attendees and exhibitors leave New Orleans with new and renewed connections and many memorable experiences. We look forward to seeing you back in Atlanta, March 1- 5, 2023, for our 100th celebration!



Richard Durocher, OD
President
SECO International, LLC

LEADERSHIP

EXECUTIVE COMMITTEE



Dr. Richard Durocher



Dr. Christine Cook
PRESIDENT ELECT



Dr. Michelle Cooper



TREASURER



Dr. Tim Barry



Dr. R. Max Raynor

BOARD OF TRUSTEES



DR. ROB PATE



DR. MATT JONES



DR. DAVID ROUSE



DR. STUART TASMAN



DR. MATT BURCHETT



LOUISIANA



DR. MIKE WEEDEN



DR. MICHAEL HAINES
NORTH CAROLINA



DR. SELENA MCGEE



DR. LORI ROBERTS HAUSER SOUTH CAROLINA



DR. PATRICIA WALKER TENNESSEE



DR. JOE DROTER



DR. BRAD LANE

What is **SoCo/SECO?**

STATE ASSN.	MEMBERS	DELEGATES
Alabama	389	16
Arkansas	345	14
Florida	1446	58
Georgia	667	27
Kentucky	577	23
Louisiana	326	13
Mississippi	250	10
North Carolina	916	37
Oklahoma	518	21
South Carolina	372	15
Tennessee	487	19
Virginia	620	25
West Virginia	179	7

STATE MEMBERSHIP Armed Forces Optometric Society (AFOS) Association of Optometrists (UK) Colegio de Optometristas de Costa Rica Federacion Colombiana de Optometras (FEDOPTO) South African Optometric Association Trinidad & Tobago Optometrists Association ASSOCIATE MEMBERSHIP

TOTAL MEMBERSHIP 25,543



Dr. Tim Barry Secretary

I certify that this membership is valid and truthful to the knowledge of the Southern Council of Optometrists, Inc.



SECO International is comprised of 13 state optometric associations and six associated organizations. Any practicing optometrist that is a member of the state association of any of these 13 member-states or associated organizations is considered a member of the Southern Council of Optometrists.

Member States

SECO continues to enhance its presence both nationally and internationally. SECO continuously seeks to produce the best continuing education event in optometry and advance the profession of optometry worldwide.

Alabama Optometric Association Arkansas Optometric Association Florida Optometric Association Georgia Optometric Association Kentucky Optometric Association Mississippi Optometric Association North Carolina State Optometric Society Oklahoma Association of Optometric Physicians Optometry Association of Louisiana South Carolina Optometric Physicians Association Tennessee Association of Optometric Physicians Virginia Optometric Association West Virginia Association of Optometric Physicians

























Associate Members

Armed Forces Optometric Society (AFOS) Association of Optometrists (UK) Colegio de Optometristas de Costa Rica Federacion Colombiana de Optometras (FEDOPTO) South African Optometric Association (SAOA) Trinidad & Tobago Optometrists Association (TTOA)













Expanded Partnerships













SECO Education

THE SECO 2022 PROGRAM WILL ONCE AGAIN OFFER BOTH IN-PERSON AND VIRTUAL EDUCATION OPPORTUNITIES AND FEATURES:

- SECO's iconic special sessions are well known as the place to hear top thought leaders. This year's line-up includes Dr. Rich Castillo, Dr. Jeffry Gerson, Dr. Michael Greenwood, Dr. Mitchel Ibach, Dr. Selina McGee, Dr. Kelsey Moody Mileski, Dr. Pilar Vergara, Dr. Chris Wroten, and Dr. Vince Young.
- Diverse education formats for in-person attendees include facilitated workshops, special sessions, and the SECO Edutainment sessions. The edutainment sessions include three distinctive opportunities for interactive CE designed to combine learning, fun, and networking! Enjoy the best of NOLA, network with your peers, and experience a unique learning environment with our SECO special Edutainment courses.
- Numerous clinical courses will offer dual accreditation for doctors and techs alike, offering our valued Allied Ophthalmic

Professionals more advanced level course offerings. In addition, the Allied Healthcare Professional's General Session will provide the first 100 registrants with a free DiSC assessment.



MedPRO360 is a unique business conference within the SECO conference. The facilitated learning workshops are popular and are usually the first sessions to sell out. This year's features practice management gurus who will share intel and strategies for:

- Leadership
- Financials
- · Sales and Communications
- Customer service
- Digital Marketing
- · Billing and coding

The Poster Program is back!

After a brief hiatus last year, the poster program returned and we have approximately 80 Poster Presenters this year. These posters take advantage of technology to deliver a dynamic presentation that is far beyond the posters of old and was located in Optometry's Marketplace™. Presenters will be available for questions. The 2022 Poster Program policies have been submitted and found in compliance with all American Academy of Optometry guidelines.

Michelle Cooper, OD

Vice President

Officer Liaison,

Department of Education

Paul C. Ajamian, OD General Chair

Paige Foster, OD

OD Committee Chair

Chris Wroten, OD

OD Program Committee

Vice Chair

Caroline Pate, OD

Allied Ophthalmic

Professionals Committee Chair

Technology Supports Education



SECO University, the profession's best online education, provides optometrists and ophthalmic professionals outstanding educational opportunities in an online environment to meet the needs and requirements of the profession. SECO continued running OD and Optician education via the SECO University platform in 2021.

In addition, the SECO partnership with the National Academy of Opticianry to provide online education for Opticians was a success. We are currently working on the 2022 program and have four six-hour sessions scheduled and two two-hour sessions through December 2022.

In 2021, SECO-U offered:

150+ HOURS COPE APPROVED ON-DEMAND CE 1,700+ HOURS AUDIO COURSE **240**

270ARCHIVED

550 MULTIMEDIA

S AHP COURSES

MULTIMEDIA POSTERS

Tim Barry, OD
Secretary
Officer Liaison, Department of
Communication

Derrick Thornton, OD **Chair**

SUBSCRIBER / MEMBER UPDATE:

OD Full-Access Accounts: 2,982

OD Limited-Access Accounts: 31,985

AHP Accounts: 1,368

Subscribers tested and completed 5,657 courses of enduring learning - a 249% increase year over year.

Added 66 hours of distance learning, 161 hours total for on-demand learning.

Partnered with National Academy of Opticianry, growing the AHP audience participation 43%

Produced 35 Web Events, with 101 CE Hours Presented, and 5,282 Unique attendees who participated.











SECO Exhibits

Optometry's Marketplace is an essential component of the Congress and, along with the latest products and technology from the optometric industry, offers free education, events, and more.

This year we would like to express our sincere thanks to the exhibitors that continued to support us in a challenging year.

FREE CE Presentation Theater

The presentation theaters feature eight hours of free education for Optometrists.



New for 2022, The Buzz Bar is a feature area with water, coffee, beer, and wine. Vouchers were sold to exhibitors to give away to attendees. This feature area was designed as a booth traffic driving opportunity as well as a sponsorship income generator.



Attendees will scan strategically placed QR codes throughout the exhibit hall to enter to win prizes. Five or more QR scans are required to be eligible to win a prize.

Winners will be selected every 2 hours on Friday beginning at noon and all-day Saturday.

Welcome Reception

for Exhibitors and Attendees Thursday, March 10 5:00pm-7:00pm

Magnolia Porch, Ernest N. Morial Convention Center

NEW EXHIBIT HALL HOURS

Friday, April 30 <u>9:30am-5:0</u>0pm

Saturday, May 1 9:30am-4:00pm

Horace Deal , OD

Treasurer

Officer Liaison, Department of
Rusiness Affairs

Freddie Mayes, OD Chair Darby Chiasson, OD Vice Chair

Financial

SECO Statement of Financial Position

	2021
Current Assets	\$1,906,766
Property and Equipment / Fixed Net Assets	\$303,483
Other Assets	\$1,387,594
Total Assets	\$3,597,843
Current Liabilities	\$1,986,836
Unrestricted Net Assets	\$1,611,007
Total Liabilities and Net Assets	\$3,597,843

Reserve Fund Balance:

\$387,594+ Over Targeted Goal **Increase in Net Assets**

\$862,846

Horace Deal, OD
Treasurer

Max Raynor, OD
Reserve Fund Chair



Past **Presidents**



Dr. A.A. Schade 1924 South Carolina



Dr. M.B. Clason 1925 Georgia



Dr Robert N Walker



Dr. J.C. DuBose Florida



Dr. Nathan Rosenstein 1928 North Carolina



Dr. H.P. McDonald 1929-30



Dr. M.R. Campbell 1931 South Carolina

Dr. George W. Blakely



Dr. Esther Ingram





Dr. Thomas D. Hopkins Alabama



Dr. S.S. Lewis



Dr. James A. Palmer 1941 North Carolina



Dr. Ralph Davis



Dr. Dave L. Williams



Dr. Leon C. Ransone











Dr. E.A. Alexander

Dr. C.C. Johnson

South Carolina

Dr Leo G. Raum

Dr. Starr E. Steele

Dr. A. Robert Koch

1952 West Virginia

Dr. M.G. Hamrick

Dr. J.N. Lipscomb 1954 South Carolina

Dr. K.W. Ramsey

North Carolina

1956 Georgia

Dr. Andrew J. Denman

Dr. Ned P. Hobbs

Dr. Robert R. Burrage

1957 South Carolina

Virginia

Dr. W.E. Terry

Kentucky



Dr. John D. Costabile 1969 North Carolina



Dr. Leon M. Reiss Louisiana

Dr. Howard P. Winton

Dr. L.B. Adkins

Dr. J. Gordon

West Virginia

Dr. Gerald M. Thomas

Dr. James R. Prince 1975 Virginia

Dr. Bert O. Miller

Dr. Ralph F. Mead

Dr. Robert D. Sullivan

Dr. Rene J. Pigeon

Dr. Frank B. Day

1980 North Carolina

Dr. O.L. Avery Sr.

Kentucky Dr. James F.

Louisiana

Florida

1972



Dr. Robert G. Traylor



Dr. Jerry B. Park 1990 Arkansas

Dr. Richard E. Schuck

Dr. Robert W. Lopanik



2009 Kentucky

Dr. Jonathan



Dr. Ron Bannister 2010 Georgia



2011 South Carolina Dr. Ron Foreman

Dr Neil Draisin



2012 Florida



Dr. Darby Chiasson 2013 Louisiana



Dr. Jim Herman West Virginia



Dr. Stan Dickerson Tennessee



Dr. Ted McElrov

2016

Alabama



Dr. Emilio Balius



Dr. J. Maxwell Ernst



Dr. Max Raynor 2020 North Carolina





1993 Florida



Dr. L. Wayne Brown



Dr. Andrew G. Cook Jr. North Carolina

Dr. Don E. Williamson

Dr. Robert W. Smalling

Dr. Stuart J. Thomas

Dr. Vaughn Sanders

Dr. Gordon W.

Jennings

Dr. C. Thomas

Crooks III 1997







Kentucky



Dr. Richard Durocher 2021



Dr. James F. Loomis

Dr. Henry V. Sawyer

Dr. J. Kelley Robinson

Dr. William D. Sullins

1967 Tennessee

1963-64

Florida

Dr. Jack Runninger

Dr. James S. Bailey

North Carolina



Herrington 1982 Mississippi Dr. G. Robert Crosby

Dr. John E. Casto

Dr. Daniel Houghton Jr.

Dr. William G. Hendrix

North Carolina

1984 West Virginia



Kentucky Spearman



South Carolina



Dr. Richard W. Phillips 2004 Tennessee



Dr. Lowell Gilbert 2005



Dr. Sidney J. Stern 2006 Florida



Dr. Douglas Clark



Committees

Ontometric Education Program Development

Allied Healthcare Professionals

Program Development

Ambassadors/Education Committee

Ambassadors/Registration Committee

Freddie Mayes, OD (C) Darby Chiasson, OD (VC) Ronald Foreman, OD Lynn Lawrence, CPOT, ABOC, COA, MS, OSC

Industry & Professional Relations Committee

Technology Committee

Schools and Colleges of Optometry

Awards and Resolutions Committee

SECO Univeristy Committee

Future Educational Opportunities Committee

MedPRO360 Committee



Dr. W.A. Owensby



Dr. Kirk L. Smick 1987 Georgia



Dr. Wilburn Lord Jr

Award Winners



PRESIDENT'S AWARD

Dr. Stan Dickerson

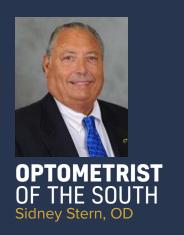
The Southern Council of Optometrists is pleased to honor Dr. Stan Dickerson of Columbia, Tennessee, with the 2022 President's Award in recognition of his dedicated years and outstanding advancements to the profession of optometry. Dr. Dickenson is a graduate of Southern College of Optometry and currently practices in Columbia, TN. Dr. Dickenson is a distinguished colleague of the Southern Council of Optometrists, where he served as trustee, served on the logistics, exhibits, and reserve fund committees, and is a Past President. He is a member of the American Optometric Association (39 years), a member of the Tennessee Association of Optometric Physicians where he served as trustee, chairman of the membership committee, long range planning committee, and Past President. Dr. Dickerson is the past president of the Duck River Optometric Society, and Charter member of the Alumni Council, and a member of the Mentorship Program for the Southern College of Optometry. His awards and honors include Optometrist of the Year — Tennessee Association of Optometric Physicians, the Rotary Paul Harris Fellowship award, recognized by the Tennessee State House of Representatives for service to the profession, recognized by the Mayor of Columbia and the Maury County Commission for service to the community. Married to his wife Patricia since 1977, they have three children and five grandchildren. Dr. Dickerson enjoys hunting, fishing, golf, watching football, and most importantly, spending time with his grandchildren.



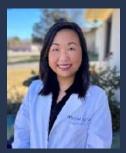
DISTINGUISHED SERVICE AWARD

Dr. Tammy Than

The Southern Council of Optometrists is pleased to honor Dr. Tammy Than of Sun City, Arizona, with the 2022 President's Award in recognition of her exceptional contributions to the profession of optometry. A graduate of the Southern College of Optometry (ranked number 1 of 105 in class), Dr. Than now is Co-owner of Whole Coaching LLC, which works to improve the health of individuals through nutrition, fitness, and life coaching; nutrition certification obtained 2020. She served as a faculty member of UAB School of optometry 2000- 2006 and 2008 to 2014, Staff Optometrist for Carl Vinson VAMC 2006-2008 and 2016 to 2020. Dr. Than served as Professor for Didactic Courses, Master of Ocular Pharmacology, Diseases of the Anterior Segment, Ophthalmic Lasers, Injections, and Minor Surgical Procedures. Also providing instruction in numerous other courses, including Clinicolegal Aspects of Optometry, Physical Diagnosis, and Basic Science and Clinical Optometry. Dr. Than's professional licensure and certifications include: Alabama Institutional Optometry License, 2000-2006; 2008-2016; Oklahoma License, 1996 – present; South Carolina Optometry License, 1996 – present; Certified by American Board of Certification in Medical Optometry, 2012 - present; Arkansas Optometry License, 1996 (retired 2001); Tennessee Optometry License, 1996; injection certified (license retired May 1999); Excimer Laser in Photorefractive Technologies Certification, TLC and Northeastern State University of Optometry, 1995; Laser Therapy for the Anterior Segment Certification, Northeastern State University College of Optometry, 1995; Certificate in Treatment and Management of Ocular Disease, International Association of Boards of Examiners in Optometry, 1994.



The Southern Council of Optometrists is pleased to honor Dr. Sidney Stern of Miami, Florida, with the 2022 Optometrist of the South Award will be presented to. Dr. Stern is currently a distinguished colleague of The Southern Council of Optometrists and a member of the Florida Optometric Association. He is a past FOA President, SECO President, President of the World Council of Optometry Foundation, AOA committee member, as well as serving on many professional and civic boards and committees. Dr. Stern is a continued leader in the profession where he has demonstrated outstanding leadership and exemplary community service and the highest level. He remains a strong and reliable resource for all facets of optometry professionally. To recognize the professional and personal distinctions of one of its most accomplished graduates, The Southern College of Optometry presented Dr. Stern with its Lifetime Achievement Award. Dr. Stern was named Optometrist of The Year 1997 and Optometrist of The Decade 2000 by the Florida Optometric Association. Dr. Sterns list of professional service and accomplishments span four decades of outstanding achievement.



YOUNG
OPTOMETRIST
OF THE SOUTH
Tiffany Li McElroy, OD

The Southern Council of Optometrists is pleased to honor Dr. Tiffany Li McElroy of Laurel, Mississippi, with the 2022 Young Optometrist of the South Award. Dr. McElroy is recognized by her peers for her outstanding commitment and service to optometry throughout her career. She is a distinguished colleague of the Southern Council of Optometrists, the American Optometric Association, and is an active in the Mississippi Optometric Association. Dr. McElroy has served in the MOA Continuing Education Committee, Vice President of the Optometry for Progress Political Action Committee, MOA Legislative Committee, MOA Assistance to Graduates and Undergraduates (AGU) Committee, and Chairman of the MOA Grass Roots Committee, Dr. McElroy's crowning achievement has been creating and implementing a formal Grassroots committee and structure in 2018, where she served as the MOA's Grassroots Chair until 202. Highly accomplished, A heart for the community, Dr. McElroy can be found in schools giving eye exams to third graders in the morning and at assisted living centers giving eye exams to seniors in the afternoon. Dr. McElroy received the Jones County Best Optometrist award in the 2020 Laurel Leader Call Reader's Choice Awards. Dr. McElroy also received the MOA's Helen St. Clair Young Optometrist of the Year award in both 2020 and 2021 – becoming the first Mississippi young OD to receive the award in consecutive years.



PARAOPTOMETRIC
OF THE SOUTH
Samantha Denton,
CPO, CPOA

The Southern Council of Optometrists is pleased to honor Samantha Denton, CPO, CPOA of Oklahoma City, Oklahoma, with the 2022 Paraoptometric of the South Award. Samantha was named Oklahoma's 2021 Paraoptometric of the Year and currently serves as the Practice Administrator for Leadership Square EyeCare in downtown Oklahoma City. Samantha's colleagues call her their rock, motivator, and cheerleader, and they say she is beloved by her patients. Samantha has achieved two paraoptometric certifications, the CPO and CPOA. She has served on the OAOP Paraoptometric Board as Member at Large for four years and is an avid recruiter of para volunteers. Samantha began her paraoptometric career at Leadership Square EyeCare in May 2007. Currently, Samantha is the Practice Administrator for Leadership Square EyeCare in downtown Oklahoma City. Samantha has managed to achieve all of this while managing an optometry office and a household. She is regularly shuttling Gage, Grayson, and Ella to sports events and school activities and working on becoming a legendary tamale maker with her husband, Brian.

Christine Cook, OD

President Elect

Officer Liaison, Department of
Council Business

Ted McElroy, OD (C)
Chair, Awards Committee

Industry Support Fuels SECO

SECO International delivers world-class optometric education thanks to the continued support of our industry partners. The Industry and Professional Relations Committee works year-round with staff to grow our corporate support and sponsorship opportunities with industry to ensure that SECO Supporters maximize their exposure and return on investment.

Featured Updates

- SECO University webinar symposia met an industry need to reach the profession this past year. Overall SECO University promotional efforts raised almost \$200,000.
- SECO partnered with sponsors in new and creative ways, like working with VSP's Premier 360 program curriculum development for satellite meetings across the country, with the pilot event being hosted at SECO 2022 on Sunday.
- The Presentation Theater is providing 8 FREE hours of COPE and CE Broker accredited education in the exhibit hall, double the num,ber of hours offered at SECO 2021.

SECO INTERNATIONAL WOULD LIKE TO THANK OUR 2022 SUPPORTERS

TITLE PARTNER



FEATURED SUPPORTERS







Premier Academy360"

Educational Grantors

SECO International extends its appreciation to the following for their unrestricted educational grant support of the SECO 2022 continuing education program.

ALCON
HEALIO
JOBSON
BAUSCH+LOMB
VSP GLOBAL
PREMIER ACADEMY360
ESSILOR



CONTRIBUTING SUPPORTERS











Horace Deal, OD

Treasurer

Officer Liaison, Department of
Business Affairs

Jonathan Shrewsbury, OD Chair, IPRC



SECO Exhibitors

MARCH 9-13 | NEW ORLEANS

Acculens, Inc. Acuity Pro Inc

Aerie Pharmaceuticals, Inc.

AFOS

Akrinos

Alcon

Allergan, an AbbVie

company

American Association of Corporate Optometrist

American Board of Opticianry & National **Contact Lens Examiners**

American Board of

Optometry

Andy Wolf Eyewear

AOA Business Card

Applied Medical Systems

Avellino Labs

Avēsis

Bausch + Lomb Americas.

Inc.

Bayou Ophthalmic Instruments

BQ Ergonomics LLC

Bruder Healthcare

Company

CareCredit

Coburn Technologies

College of Optometrists in Vision Development

(COVD)

Compulink Healthcare

Solutions / MyEyeStore

CooperVision

Crystal Practice Management

Cynosure LLC

De Rigo REM

Design Eyewear Group

DGH Technology Inc.

Digital Healthcare

Professionals

Diopsys, Inc.

Doctor Multimedia

Eastern Ophthalmic Supply MacuLogix

& Repair

E-dr. Network/New Era

Etnia Barcelona

Europa Eyewear

EventSphere

Eye Designs, LLC

EyeCare Partners

Faniel Eyewear

FCI Ophthalmics

freeCME

Garrett Leight California

Optical

Gazal Eyewear

Heidelberg Engineering

HEINE

HENAU Eyewear

Heru

ICARE USA

iMatrix

I-MED Pharma USA

Integrated Planning and Wealth Management, LLC

Jeunesse Innovations

Johnson & Johnson Vision

Jonathan Cate

Kala Pharmaceuticals, Inc

Kasperek USA Optical

Kids Bright Eyes

Lafont

LasikPlus / TLC / Lasik

Vision Institute

Leon Global Group LLC

Lumenis Vision

Luneau Technology |

Optovue

Lunovus

M&S Technologies

MacuHealth

MARCO Ophthalmic

Medi Lazer

MedTech International

Group

MyEyeDr

Nanodropper

National Academy of

Opticianry (NAO)

National Optometric

Association

Neurolens®

NIDEK Inc.

Nine Eyewear

Notal Vision

Nova Southeastern

University College of

Optometry

Novartis Pharmaceuticals

OCULUS, Inc.

OCuSOFT

Olleyes

OPTIKAM TECH INC

OptiSource International

Optometric Architects

Optos, Inc.

Orgreen Goldsmith

OTTICA VENETA

OWP USA

Oyster Point Pharma, Inc.

PentaVision

PER®

Pharmanex/MD Solution

Plusoptix Inc

POETS Eyewear

Premier Ophthalmic Services

Professional Eye Care

Associates of America

(PECAA)

Quidel Corporation

Regener-Eyes

Regeneron

REMOTE AREA MEDICAL -

RAM(R)

Review of Optometry

Richard Berliner

RightEye

RVL Pharmaceuticals, Inc.

SALT.

Santen

Santinelli International

ScienceBased Health

Scope Health

SHWOOD EYEWEAR

Sight Sciences

Southern College of

Optometry

Studio Optyx

Sun Ophthalmics

Sunbit

The Dry Eye Doctor, Inc.

The Optical Foundry

The SEES Group

Thea

Topcon Healthcare

Vintage Wood Collection

Vision Trends

VSP Global

Walmart Health & Wellness

Weave

Zeiss



CELEBRATING 100 YEARS OF SECO

MARCH 1-5, 2023 ATLANTA, GA